## **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

FORM 8-K
CURRENT REPORT

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) February 11, 2019

## Pacific Biosciences of California, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

001-34899 (Commission File Number)

16-1590339 (IRS Employer Identification No.)

1305 O'Brien Drive Menlo Park, California 94025 (Address of principal executive offices, including zip code)

(650) 521-8000 (Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) 0
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) o
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

indicate by check mark whether the registrant is an emerging growth company as chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this		ne Securities Act of 1933 (§230.405 of this
	Emerging	growth company $\square$
If an emerging growth company, indicate by check mark if the registrant has elect or revised financial accounting standards provided pursuant to Section 13(a) of the		ed transition period for complying with any new $\Box$

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On February 11, 2019, Pacific Biosciences of California, Inc. reported its financial results for its fourth fiscal quarter and year ended December 31, 2018. A copy of the press release containing the announcement is included as Exhibit 99.1 and is incorporated herein by reference.

This information, as well as Exhibit 99.1, is intended to be furnished under Item 2.02 of Form 8-K, "Results of Operations and Financial Condition" and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

(d)	Exhibits.

99.1 Press Release dated February 11, 2019 titled "Pacific Biosciences Reports Fourth Quarter and Year Ended December 31, 2018 Financial Results" (furnished and not filed herewith solely pursuant to Item 2.02).

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Pacific Biosciences of California, Inc.

By: /s/ Susan K. Barnes

Susan K. Barnes
Executive Vice President, Chief Financial Officer & Principal
Accounting Officer

Date: February 11, 2019

#### Pacific Biosciences Announces Fourth Quarter and Annual 2018 Financial Results

**Menlo Park, Calif.** – February 11, 2019 – Pacific Biosciences of California, Inc. (NASDAQ: PACB) today announced financial results for its fourth quarter and year ended December 31, 2018, as attached.

During the fourth quarter of 2018, the Company stated that it was targeting early access of the SMRT® Cell 8M chip to begin during the first quarter of 2019, with a broader launch in the second quarter of 2019. The Company today announced that it commenced its Early Access Program of the SMRT Cell 8M chip and platform, the Sequel® II System, in January 2019. The five Early Access sites selected have now installed their Sequel II Systems and are actively running them. Based on the early performance of the Sequel II Systems at these sites, the Company expects to begin commercial shipments of Sequel II Systems and SMRT Cell 8M products in the early part of the second quarter of 2019.

At a Special Meeting of Stockholders held on January 24, 2019, the Company's stockholders approved the Agreement and Plan of Merger (the "Merger Agreement") with Illumina, Inc. ("Illumina"). As previously announced, each of the Company and Illumina have received a request for additional information and documentary material, commonly referred to as a "second request," from the United States Federal Trade Commission (the "FTC") in connection with the merger. The FTC's "second request" has the effect of extending the waiting period applicable to the consummation of the Merger until the 30th day after substantial compliance by the Company and Illumina with the "second request," unless the waiting period is extended voluntarily by the parties or terminated sooner by the FTC. The Company and Illumina continue to expect the merger to be completed in mid-2019. During the three months ended December 31, 2018, the Company recognized approximately \$8.2 million in operating expense in connection with the Merger Agreement.

#### No Conference Call

Given the pending transaction with Illumina, management will not be hosting a conference call to discuss its financial results for the fourth quarter and year ended December 31, 2018 and does not expect to do so for future quarters.

#### **About Pacific Biosciences**

Pacific Biosciences of California, Inc. (NASDAQ: PACB) offers sequencing systems to help scientists resolve genetically complex problems. Based on its novel Single Molecule, Real-Time (SMRT\*) Technology, Pacific Biosciences' products enable: *de novo* genome assembly to finish genomes in order to more fully identify, annotate and decipher genomic structures; full-length transcript analysis to improve annotations in reference genomes, characterize alternatively spliced isoforms in important gene families, and find novel genes; targeted sequencing to more comprehensively characterize genetic variations; and real-time kinetic information for epigenome characterization. Pacific Biosciences' technology provides high accuracy, ultra-long reads, uniform coverage, and the ability to simultaneously detect epigenetic changes. PacBio\* sequencing systems, including consumables and software, provide a simple, fast, end-to-end workflow for SMRT Sequencing.

#### **Forward-Looking Statements**

All statements in this press release that are not historical are forward-looking statements, including, among other things, statements relating to the timeline for Pacific Biosciences' potential development and commercialization of products, future uses, quality or performance of, or benefits of using, products or technologies, the Merger Agreement and proposed merger with Illumina, the Early Access Program, the expected timing of commercial shipments of Sequel II Systems and SMRT Cell 8M products and other future events. You should not place undue reliance on forward-looking statements because they involve known and unknown risks, uncertainties, changes in circumstances and other factors that are, in some cases, beyond Pacific Biosciences' control and could cause actual results to differ materially from the information expressed or implied by forward-looking statements made in this press release. Factors that could materially affect actual results can be found in Pacific Biosciences' most recent filings with the Securities and Exchange Commission, including Pacific Biosciences' most recent reports on Forms 8-K, 10-K and 10-Q, and include those listed under the caption "Risk Factors."

Pacific Biosciences undertakes no obligation to revise or update information in this press release to reflect events or circumstances in the future, even if new information becomes available.

The condensed consolidated financial statements that follow should be read in conjunction with the notes set forth in the Company's Annual Report on Form 10-K when filed with the Securities and Exchange Commission.

Contact: Trevin Rard 650.521.8450 ir@pacificbiosciences.com

## Pacific Biosciences of California, Inc. **Unaudited Condensed Consolidated Statements of Operations** (amounts in thousands, except per share amounts)

	Three Months Ended December 31,			Twelve Months Ended December 31,			nber 31,
	2018		2017		2018		2017
Revenue:							
Product revenue\$	16,438	\$	21,845	\$	66,355	\$	80,030
Service and	3,088		3,090		12,271		13,438
other revenue	5,000		5,050		12,271		15, 155
Total	19,526		24,935		78,626		93,468
revenue	,		,		,		ŕ
Cost of Revenue:							
Cost of product	10,926		11,836		42,053		42,900
revenue Cost of service							
and other	2,854		3,605		11,477		15,909
revenue	2,034		3,003		11,4//		13,303
Total cost							
of revenue	13,780		15,441		53,530		58,809
Gross	F 74C		0.404	·	25.000		24.650
profit	5,746		9,494		25,096		34,659
Operating Expense:							
Research and	16,263		15,626		62,594		65,324
development	10,203		15,020		02,394		05,524
Sales, general							
and	20,106		14,397		63,489		59,119
administrative				<u> </u>			
Total	26.260		20.022		126.002		104 440
operating	36,369		30,023		126,083		124,443
expense Operating loss	(30,623)		(20,529)		(100,987)		(89,784)
Interest expense	(628)		(624)		(2,423)		(2,921)
Other income,	(020)						(2,921)
net	452		391		848		516
Net loss \$	(30,799)	\$	(20,762)	\$	(102,562)	\$	(92,189)
Basic and diluted	<u> </u>		<u> </u>	Φ.			· · ·
net loss per share	(0.21)	\$	(0.18)	\$	(0.76)	\$	(0.87)
Shares used in							
computing basic and	149,314		116,259		135,094		105,682
diluted net loss per	143,314		110,233		155,054		105,002
share							

# Pacific Biosciences of California, Inc. Unaudited Condensed Consolidated Balance Sheets (amounts in thousands)

Assets	 December 31, 2018		December 31, 2017	
Cash and investments	\$ 102,354	\$	62,872	
Accounts receivable	8,595		13,433	
Inventory	17,878		23,065	
Prepaid and other current assets	2,832		2,249	
Property and equipment	34,073		37,920	
Long-term restricted cash	4,500		4,500	
Other long-term assets	43		45	
Total Assets	\$ 170,275	\$	144,084	
Liabilities and Stockholders' Equity				
Accounts payable	\$ 6,736	\$	9,093	
Accrued expenses	12,823		12,618	
Deferred service revenue	7,427		7,394	
Deferred rent	13,765		14,453	
Other liabilities	788		605	
Financing derivative	16		183	
Notes payable	14,659		13,635	
Stockholders' equity	 114,061		86,103	
Total Liabilities and Stockholders' Equity	\$ 170,275	\$	144,084	