## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported)
July 24, 2014

## Pacific Biosciences of California, Inc.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 001-34899 (Commission File Number) 16-1590339 (IRS Employer Identification No.)

1380 Willow Road Menlo Park, California 94025 (Address of principal executive offices, including zip code)

(650) 521-8000 (Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### ITEM 2.02. RESULTS OF OPERATIONS AND FINANCIAL CONDITION.

On July 24, 2014, Pacific Biosciences of California, Inc. reported its financial results for its second fiscal quarter ended June 30, 2014. A copy of the press release containing the announcement is included as Exhibit 99.1 and is incorporated herein by reference.

This information, as well as Exhibit 99.1, is intended to be furnished under Item 2.02 of Form 8-K, "Results of Operations and Financial Condition" and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), nor incorporated by reference in any filing under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such a filing.

#### ITEM 9.01. FINANCIAL STATEMENTS AND EXHIBITS.

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99.1 Press Release dated July 24, 2014 titled "Pacific Biosciences Reports Second Quarter 2014 Financial Results" (furnished and not filed herewith solely pursuant to Item 2.02).

### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Pacific Biosciences of California, Inc.

By: /s/ Brian B. Dow

Brian B. Dow Vice President and Principal Accounting Officer

Date: July 24, 2014

## EXHIBIT INDEX

Exhibit No.

**Description** 

99.1

Press Release dated July 24, 2014 titled "Pacific Biosciences Reports Second Quarter 2014 Financial Results" (furnished and not filed herewith solely pursuant to Item 2.02).

#### **Pacific Biosciences Reports Second Quarter 2014 Financial Results**

**Menlo Park, Calif.** – July 24, 2014 – Pacific Biosciences of California, Inc. (NASDAQ: PACB) today reported an 89% increase in revenue to \$11.4 million for the second quarter, compared to \$6.0 million for the second quarter of 2013.

Second quarter 2014 revenue reflects the delivery of eight PacBio\* RS II systems, compared to three systems during the second quarter of 2013. Total revenue for the second quarter of 2014 also included \$1.7 million of contractual revenue. The Company booked five PacBio RS II instrument orders during the period and ended the quarter with 10 instruments in backlog.

Gross profit for the quarter increased 195% to \$3.1 million, resulting in a gross margin of 27.4%, compared to gross profit of \$1.1 million and a gross margin of 17.5% for the second quarter of 2013.

Operating expenses totaled \$21.4 million for the quarter, compared to \$21.1 million for the second quarter of 2013. Operating expenses for the second quarters of 2014 and 2013 included non-cash stock-based compensation of \$2.1 million and \$2.3 million, respectively.

The net loss for the quarter was \$19.1 million, compared to \$20.5 million for the second quarter of 2013.

Cash and investments at June 30, 2014 totaled \$105.0 million, compared to \$112.5 million at December 31, 2013.

#### **Quarterly Conference Call Information**

Management will host a quarterly conference call to discuss its second quarter 2014 results today at 4:30 p.m. Eastern Time. Investors may listen to the call by dialing 1.888.366.7247, or if outside the U.S., by dialing +1.707.287.9330. The call will be webcast live and will be available for replay at Pacific Biosciences' website at http://investor.pacificbiosciences.com/.

#### **About Pacific Biosciences**

Pacific Biosciences of California, Inc. (NASDAQ: PACB) offers the PacBio\* RS II Sequencing System to help scientists solve genetically complex problems. Based on its novel Single Molecule, Real-Time (SMRT\*) Sequencing technology, the company's products enable: targeted sequencing to more comprehensively characterize genetic variations; *de novo* genome assembly to more fully identify, annotate and decipher genomic structures; and DNA base modification identification to help characterize epigenetic regulation and DNA damage. By providing access to information that was previously inaccessible, Pacific Biosciences enables scientists to increase their understanding of biological systems.

#### Forward-Looking Statements

This press release contains forward-looking statements that involve risks and uncertainties. Forward-looking statements are based on management's beliefs and assumptions and on information currently available to them. The Company's actual results could differ materially from those anticipated in these forward-looking statements for many reasons, including the risks faced by us and described in the Company's most recently filed Quarterly Report on Form 10-Q, Annual Report on Form 10-K, or the Company's other filings with the SEC, as the case may be. You should not place undue reliance on forward-looking statements, which apply only as of the date of this press release. The Company assumes no obligation to update these forward-looking statements.

#### Contact:

Trevin Rard 650.521.8450 ir@pacificbiosciences.com

## Pacific Biosciences of California, Inc. Unaudited Condensed Consolidated Statement of Operations

(amounts in thousands, except per share amounts)

		Three-month Periods Ended June 30,			Six-month Periods Ended June 30,			
T.	2014			2013		2014	2013	
Revenue:		7.740	•	4 001	<b>.</b>	15 614	<b>.</b> 0.45	
Product revenue	\$	7,749	\$	4,601	\$	15,614	\$ 8,43	
Service and other revenue		1,980		1,447		4,061	3,19	
Contractual revenue		1,696		_		3,392	_	
Total revenue		11,425		6,048		23,067	11,62	
Cost of Revenue:								
Cost of product revenue		6,271		3,322		13,440	6,52	
Cost of service and other revenue		2,028		1,667		3,825	3,11	
Total cost of revenue		8,299		4,989		17,265	9,63	
Gross profit		3,126		1,059		5,802	1,98	
Operating Expense:								
Research and development		12,435		11,682		24,206	23,66	
Sales, general and administrative		8,993		9,374		18,143	18,92	
Total operating expense		21,428		21,056		42,349	42,59	
Operating loss		(18,302)		(19,997)		(36,547)	(40,60	
Interest expense		(701)		(673)		(1,387)	•	
Other income (expense), net		(133)		199		(88)		
Net loss	\$	(19,136)	\$	(20,471)	\$	(38,022)	\$ (41,57	
Basic and diluted net loss per share	\$	(0.27)		(0.33)	\$	(0.55)		
Shares used in computing basic and diluted net loss per share		70,515		61,922		69,195	59,66	
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#### Pacific Biosciences of California, Inc. Unaudited Condensed Consolidated Balance Sheets

(amounts in thousands)

	June 30, 2014		March 31, 2014		December 31, 2013	
Assets						
Cash and investments	\$	105,034	\$	118,736	\$	112,528
Accounts receivable		4,255		3,383		2,746
Inventory		9,440		8,301		10,050
Prepaid and other current assets		1,169		1,642		1,135
Property and equipment		7,861		8,492		9,236
Other long-term Assets		482		486		490
Total Assets	\$	128,241	\$	141,040	\$	136,185
Liabilities and Stockholders' Equity						
Accounts payable	\$	5,379	\$	3,926	\$	1,717
Accrued expenses		9,225		6,625		8,766
Deferred service revenue		6,146		4,822		4,564
Deferred contractual revenue		29,912		31,608		33,304
Other liabilities		4,151		4,460		4,758
Financing derivative		699		549		549
Notes payable		13,714		13,525		13,347
Stockholders' equity		59,015		75,525		69,180
Total Liabilities and Stockholders' Equity	\$	128,241	\$	141,040	\$	136,185